ANDHRA PRADESH CAPITAL REGION DEVELOPMENT AUTHORITY (APCRDA)

EXPRESSION OF INTEREST (EOI)

For

ESTABLISHMENT AND OPERATION OF ELECTRICAL DISTRIBUTION NETWORK ALONG WITH DISTRIBUTION AND RETAIL SUPPLY OF ELECTRICITY IN AMARAVATI CAPITAL CITY, ANDHRA PRADESH

Andhra Pradesh Capital Region Development Authority (APCRDA)
APCRDA Project Office, Rayapudi Post, Tulluru Mandal, Amaravati,
Guntur District, Andhra Pradesh – 522237

Phone: 0866-2527110
Email: commissioner@apcrda.org
Website: http://crda.ap.gov.in

September 2026

DISCLAIMER

1. The information contained in this Expression of Interest ("EoI") document and any amendments subsequently provided to Applicants (Firms), whether verbally or in documentary or any other form by or on behalf of Andhra Pradesh Capital Region Development Authority (herein after referred to as APCRDA/ The Authority) or any of its employees, is provided to Applicants on the terms and conditions set out in this EoI and such other terms and conditions subject to which such information is provided.

2. This EoI is not an agreement or an offer by the Authority to the prospective Applicants or any other person. The purpose of this EoI is to provide interested parties with information that may be useful to them in the formulation and submission of their applications pursuant to this EoI.

3. This EoI may not be appropriate for all persons, and it is not possible for the Authority and its employees to consider the objectives, technical expertise and particular needs of each party who reads or uses this EoI. The assumptions, assessments, statements and information contained in this EoI, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EoI and obtain independent advice from appropriate sources. Information provided in this EoI to the Applicants may be on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

4. The Authority and its employees/ advisors make no representation or warranty and shall have no liability to any person including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EoI or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the EoI and any assessment, assumption, statement or information contained therein or deemed to form part of this EoI or arising in any way in this Empanelment Process.

5. The Authority also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements contained in this EoI.

6. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this EoI.

7. This EOI is not a request for qualification/request for proposal / tender documents for the development of the electrical distribution network along with distribution and retail supply of electricity. The purpose of this EOI document is to assess and determine appropriate project structure, business model and mechanism to develop the electrical distribution network along with distribution and retail supply of electricity as per the provisions of the Electricity Act 2003 and other relevant rules and regulations on the basis of the information received from the eligible Applicants.

8. The issue of this EoI does not imply that the Authority is bound to initiate tender process or to develop an electrical distribution network.

INVITATION FOR EXPRESSION OF INTEREST (EOI)

1. Amaravati Capital City forms the urban core of the Amaravati Capital Region and is planned as a greenfield capital city with high-quality urban infrastructure, institutional anchors and a services-led economic base. The Amaravati Capital Region spans approximately 8,600 sq. km across six districts, while Amaravati Capital City covers approximately 217 sq. km and is expected to evolve as the administrative, governance, innovation and knowledge hub of Andhra Pradesh. The Capital Region is projected to accommodate around 140 lakh people by FY2047 and account for nearly 28% of the State's economy, while Amaravati Capital City is projected to reach a population of about 20 lakh, generate approximately 12.8 lakh jobs and grow into an approximately US$ 22 billion economy by FY2047. These projections indicate a sustained expansion in residential, institutional, commercial, hospitality, healthcare, education, technology and public infrastructure demand, creating a long-term opportunity for reliable, efficient, digitally enabled and scalable power distribution services.
2. APCRDA, in its capacity as the apex authority for the development of Amaravati Capital City, hereby invites Expression of Interest (EOI) applications from reputed national and international firms with experience in electricity distribution, distribution network development, operations and maintenance, smart grid systems, consumer service management, billing and collection, and related power distribution activities.
3. The Authority intends to assess market interest, technical capability, commercial expectations and suitable implementation structures for establishing and operating a modern, reliable, scalable and digitally enabled electrical distribution network along with distribution and retail supply of electricity in Amaravati Capital City. The Government may consider appropriate collaboration models, including license-based distribution, public-private partnership (PPP), joint venture (JV), concession or other suitable arrangements as per the provisions of the Electricity Act 2003 and other relevant rules and regulations, based on the responses received from eligible Applicants.
4. This EOI is not a request for qualification, request for proposal or tender document for development or operation of the electrical distribution network along with distribution and retail supply of electricity. The purpose of this EOI is to enable

APCRDA to assess demand, evaluate potential implementation models and understand the interest and capabilities of eligible Applicants for the proposed establishment and operation of electrical distribution network along with distribution and retail supply of electricity in accordance with the provisions of the Electricity Act 2003 and other relevant rules and regulations.

5. The applications must be delivered in hard and soft copies not later than the due date specified in the "Schedule of EoI Process" below in the manner specified in the EoI document at the address given below.

   The Commissioner
   APCRDA Project Office,
   Rayapudi Post, Tulluru Mandal, Amaravati,
   Guntur District, Andhra Pradesh – 522237.
   Email: praveenchand@apcrda.org

6. Schedule of EOI Process –

Particular	Schedule Date / Details
Upload of EoI Document on APCRDA Website	10 September 2026
Pre EOI- Query submission by Prospective Firms	21 September 2026
Due date for Receipt of EOI Applications	12 October 2026
Date and Time of Opening EOI Applications	13 October 2026 at 11:00 am

7. The completed application forms shall also be submitted to the above-mentioned email address before the due date and time. EOI application in hard copy shall reach the Commissioner, APCRDA at the address mentioned above, on or before the due date and time specified in the schedule of EOI process.
8. The application shall be filled in English and all the entries must be typed and written in blue/black ink. Initials of the authorized representative of the applicant must attest all erasures and alterations made while filing the application. Failure to comply with any of these conditions may render the application invalid.
9. APCRDA shall not be responsible for any costs or expenses incurred by the applicant in connection with the preparation and delivery of the application.

10. The interested and prospective applicant/s may download this EOI document from the APCRDA website (http://crda.ap.gov.in) under tenders section during the dates specified in the “schedule of EOI process”
11. APCRDA reserves the rights to cancel, terminate, change or modify this EoI Process and /or requirements of the application stated in the EoI, without assigning any reason or providing any notice and without accepting any liability for the same.
12. Prospective applicants may seek clarification in this regard from the following officers during the office hours/through email.

Sri G S S Praveenchand, I.A.S.
Additional Commissioner (FAC), APCRDA
Phone - 9154559694
Email – praveenchand@apcrda.org

ELIGIBILITY CRITERIA

GENERAL ELIGIBILITY CRITERIA

The Applicants must conform to the eligibility criteria given below:

1. Be a legally registered entity in India or abroad
2. Should not have been blacklisted in the last 2 years, from the date of bid submission by any State / Central government authority

FINANCIAL ELIGIBILITY CRITERIA

1. Average positive net worth of atleast ₹1000 Crores for the last three financial year (FY 2022-23, FY 2023-24, FY 2024-25).
   Net worth = Paid-up capital + Free Reserves - Intangible Assets - Accumulated Losses
2. Average cash accruals of atleast ₹200 Crores for the last three financial years (FY 2022-23, FY 2023-24, FY 2024-25).

TECHNICAL ELIGIBILITY CRITERIA

1. The applicant should have:
   a. Experience of operating in power sector operations, including but not limited to power generation, transmission, or distribution activities. This also includes activity like upgradation of network, or smart metering.

PREPARATION, SUBMISSION, AND EVALUATION OF EOI APPLICATIONS

1. Eligible Applicants are required to submit the following documents along with the application towards meeting the eligibility conditions and evaluation
   a. Covering Letter as per the format in Annexure – I
   b. Financial Capacity of Applicant as per format in Annexure – II
   c. Technical Capacity of Applicant as per format in Annexure – III
   d. Applicant's organizational profile including ownership, registrations, and certifications
   e. Self-certification by Managing Director or equivalent authority of Applicant stating the company hasn't been blacklisted by any state or the central government in the past two years.
   f. GST, Certificate of Incorporation or equivalent

g. A concept presentation, outlining the Applicant's proposed approach for establishment and operation of the electrical distribution network along with distribution and retail supply of electricity in Amaravati Capital City, including but not limited to: understanding of the project opportunity; broad network development concept; indicative capital outlay envisaged with high-level phasing; preferred implementation and commercial model; proposed technology and smart utility features; approach to consumer services, reliability and loss reduction; sustainability and renewable integration measures; implementation roadmap; key risks and suggested mitigation measures; and relevant experience in comparable projects.
h. The EOI application in prescribed form duly completed and signed along with other necessary documents should be submitted in a sealed cover duly superscribed as "EOI for Establishment of Electricity Distribution Network along with distribution and retail supply of electricity in Amaravati, Andhra Pradesh".
i. The sealed envelope of the EOI application shall clearly specify the name and address of the applicant.
j. Incomplete application & unsigned application form/s or non-submission of the same will be summarily rejected.
k. Audited financial statements for the last 3 years (where applicable)
l. Any existing collaborations or affiliations
m. The applicant may furnish any additional information, which is deemed necessary to establish their strengths and capability.
n. No applicant or its associate shall submit more than one application.
o. APCRDA reserves the right to seek further information / clarifications from any of the applicants on the submitted documents and the same shall be sought through written communication/ email.
p. The applications should be delivered personally or through post / courier at the office of APCRDA on or before the due date and time specified in this document for consideration of their applications.

Application Form

Annexure - I

Format of Cover Letter

To:

The Commissioner
Andhra Pradesh Capital Region Development Authority (APCRDA)
APCRDA Project Office, Rayapudi Post, Tulluru Mandal, Amaravati,
Guntur District, Andhra Pradesh – 522237

Dear Sir,

Sub: Expression of Interest for ESTABLISHMENT AND OPERATION OF ELECTRICAL DISTRIBUTION NETWORK ALONG WITH DISTRIBUTION AND RETAIL SUPPLY OF ELECTRICITY IN AMARAVATI CAPITAL CITY, ANDHRA PRADESH

In response to your Expression of Interest Invitation published in your web portal http://crda.ap.gov.in, I /We submit my/our application as follows:

We have examined the details given in this EOI notice, details & proforma for submission of EOI for the subject project; I/we hereby submit and acknowledge the relevant following information.

1. Name of the Applicant: _____

2. Contact Details of the Applicant:
a. Name of the Chairperson/CEO/Proprietor:
b. Postal Address: _____
c. Tel./Mobile No. _____
d. Email Id: _____

3. Prime line of business of Applicant:
4. I / We hereby certify that all the statements made and information furnished in the enclosures are true and correct.
5. I / We have furnished all information and details necessary for EOI and have no further pertinent information to supply.
6. I / We also agree that the Commissioner (APCRDA) or their authorized representatives can approach individuals, employers and firms to verify our competence and general reputation.
7. I / We submit documents, brochures, certificates in support of application.
8. I/We agree that the discretion and decision of the APCRDA in this regard is final and binding.

Signature of Applicant
Name & Designation of Signatory

Date:_____

Enclosure (if any):

Annexure – II

Format of Financial Capacity

All figures in Rupees Lakh

S. No.	Parameter	FY 2022-23	FY 2023-24	FY 2024-25
1.	Net worth			
2.	Cash Accruals			

1. The Applicant shall provide Firm's Financial Capacity as per the above format certified by Statutory Auditor/ Practicing Chartered Accountant (C.A.)

Annexure – III

Format of Technical Capacity (to be filled separately for each project)

Particulars	Details to be furnished by Applicant	Supporting Documents to be enclosed
Name of the Applicant		Certificate of incorporation / registration
Status of the Applicant	Company / Government utility / private DISCOM / distribution franchisee / concessionaire / JV / consortium / others	MOA & AOA / partnership deed / consortium agreement / equivalent legal document
Registration / License Details	Registration number, distribution licence details, franchisee/concession details, or equivalent authorisation, if applicable	Copy of licence, authorisation, regulatory order, franchisee agreement, concession agreement or equivalent document
Years of Experience in Electricity Distribution	Total years of experience in planning, developing, operating and maintaining electricity distribution networks	Work orders, completion certificates, licence records, annual reports or client certificates
Consumer Base Served	Number of consumers served across residential, commercial, industrial, institutional and other categories	Regulatory filings, annual performance reports, client certificates or audited operational statements
Distribution Network Scale	Details of distribution area served, connected load / peak demand handled, substations, feeders, transformers, underground / overhead line length and voltage levels operated	Network asset statements, regulatory filings, project completion certificates or certified operational data
Greenfield / Urban Distribution Experience	Experience in developing or expanding distribution networks for greenfield cities, townships, industrial areas, special investment regions or urban growth areas	Project summaries, completion certificates, client certificates, concession documents or project reports
Smart Grid and Technology Experience	Experience in smart metering, SCADA / DMS, outage management systems, GIS mapping, AMI, billing systems, consumer	System implementation certificates, vendor/client certificates, screenshots of

Particulars	Details to be furnished by Applicant	Supporting Documents to be enclosed
	service platforms, automation and cybersecurity	deployed systems, regulatory filings or project reports
Operations and Maintenance Capability	Approach and experience in O&M, preventive maintenance, fault response, customer service, billing, collection, metering and grievance redressal	O&M contracts, SOPs, service level reports, client certificates or operational performance reports
Reliability and Loss Performance	Performance on AT&C losses, distribution losses, collection efficiency, SAIDI / SAIFI, outage response time and service quality indicators	Regulatory performance reports, audited operational data, annual reports or client certifications
Renewable Energy, EV and Future-Ready Network Capability	Experience in renewable energy integration, rooftop solar enablement, open access coordination, energy storage, EV charging readiness, demand response or energy efficiency programmes	Project documents, implementation certificates, regulatory filings, client certificates or programme reports

Any other information that may be considered during evaluation can be presented.

I/We Undertake and confirm that the information furnished above is true to best of my/our knowledge.

Place:

Date:

Name & Signature of the Applicant

Annexure -IV

Declaration by Participants

1. I,…… (Name of the Person) am authorized to declare on behalf of the …….. (Name of the agency) hereby declare that all the statements made in this application are true, complete and correct to the best of my knowledge and belief. I understand that if at any stage, it is found that any information given in this application is false/incorrect or that our agency do not satisfy the eligibility criteria, our candidature is liable to be cancelled/ terminated.
2. I/We have not been blacklisted by Central/State Governments/PSU at any point of time. There should not be any criminal proceedings/conviction against the bidder at any point of time.
3. I/We understand that the decisions taken by the Commissioner, APCRDA, is final in all matters and I hereby agree to work as per the terms and conditions ruled out by Commissioner, APCRDA.
4. I/We have not been demoted to the next lower category for not filing the EoI after buying the EoI schedules in a whole year and my/our registration has not been cancelled for a similar default in two consecutive years.
5. I/We declare that all the Certificates/Documents uploaded by Me/Us are Genuine.
6. I/We understand that the Commissioner, APCRDA reserves the right to accept or reject and to cancel the EoI process at any time without detailing any specified reasons whatsoever.

Signature with seal:

Place:

Name:

Date:

Designation: